

# INCOMING TOUROPERATOR AVE - PILGRIMAGE SERVICE



Rok zał: 1991

NIP 643-100-57-26

Koncesja UKKFiT: 812

Member: PIT i ITP

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## 10 STEPS PROCEDURE of SALE

### 1. Contact with AVE POLONIA Incoming

- ❖ visit at the head Office: ul. Gawronów 23 Katowice - Brynów
  - ❖ Group Department contact by **phone** +48 32 205 38 30 **fax.:** 205 38 28  
**by mobile phone** : +48 602 231 789  
**GG ( chat )** : 7261792  
**Skype:** avepolonia (Touroperator) lub aveski (oferta narciarska)
  - ❖ request by e mail I: [ave@ave.turystyka.pl](mailto:ave@ave.turystyka.pl) ; incoming@ave.turystyka.pl  
websides:  
[www.ave.turystyka.pl](http://www.ave.turystyka.pl) for Pilgrims ( Poland, Europe, Whole World)  
[www.aveski.pl](http://www.aveski.pl) for Active Tourism Poland , Europe)  
[www.ave-polonia.eu](http://www.ave-polonia.eu) for incoming presentation )
  - ❖ by catalog with Ave itineraries )
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| ❖ On website <a href="http://www.ave.turystyka.pl">www.ave.turystyka.pl</a> exist ONLINE REGISTRATION FORM for foreigners <a href="#">registration form</a> |
| ❖ <a href="http://www.ave.turystyka.pl/web/?page=formularz_gr_eng;i=o=">http://www.ave.turystyka.pl/web/?page=formularz_gr_eng;i=o=</a>                     |
| ❖ <b>NEWSLETTER, Facebook</b>   |

### 2. Presentation the Offer (Itineraries) on **AVE TYPOLOGY PILGRIMAGES to SANCTUARIES ALL OVER THE WORLD**

- ❖ **Biblical Routes**
- ❖ **Apostoles Routes**
- ❖ **Saints Routes**
- ❖ **Marial Sanctuaries of Europe & World**
- ❖ **Mission Sanctuaries of Assia, Africa, America, Australia**
- ❖ **Sacrum of Christianity**
- ❖ **Mediterranean Islands**
- ❖ **Pilgrimage + Holidays ( 7+7)**
- ❖ **Spiritual Retreats**
- ❖ **Christians Events (Beatification, Canonization ect)**
- ❖ **Hiking Pilgrimages**
- ❖ **HoneyMoon Holidays for Christians**

### **PILGRIMAGES to Poland for Polonia Imigrates and Foreigners**

- ❖ **Culture& Cristian Heritage Routes of Poland**
- ❖ **Marial Sanctuaries**
- ❖ **SPA Holidays**
- ❖ **Christian Retreats**
- ❖ **Poland and neighbouring countries**
- ❖ **Holidays**
- ❖ **Active Tourism**

**Each itinerary shows: Termin, Meeting Point, Path, Prices per persons, service included, not included, entrances fees, terms and conditions , special notice according to the itinerary**

#### **Price simulation for**

10-14 pax; 15-19 pax; 20-24 pax - 1 gratis ( Not in charged)

25-29 pax; 30-34 pax; 35-39 pax; 40-44 pax - 2 gratis ( not in charged)

### 2. Offer letter with terms and conditions to confirm

**After choosing the offer**

### 3. Contract letter with conditions of payment

4. **Partner for the Contract sent deposit for starting to reserve all services:**
5. **Partner make recruitment of participants according to the registration form , Names List, Rooming list**
6. **Registration Closure presents the final price per person**
7. **Total payment according to the list and rooming list ( Ave sent Invoice Proforma)**
8. **Ave sent the Voucher with all service information ( Hotels ect)**
9. **Meeting with the Ave Representative Person ( Ave Assistant)**
10. **Pilgrimage with daily Eucharist ( ordered for the group)**