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OFFER LETTER

outlined itineraries: for ___ nights TOUR to _____
 Rates are valid from ___th ___, 201_ until ___th ___, ,201_

Suggested outlined itinerary:

1.	DAY	
2.	DAY	
3.	DAY	
4.	DAY	
5.	DAY	
6.	DAY	

Net rates quoted in EURO, per person sharing double occupancy: HP (Bed & Breakfast & dinner)

We offer 1 gratis for whole tour, 1 gratis for Priest

No.Pax Per Bus	10-14	15 - 19	20 -2 4	25 - 29	30 - 34	35-39	40 - 44	More	Sgl Suppl
Per Pax in EURO									1
In H **/**/****									
Hotel ***									
Hotel ****									

H/B Suppl: supplement for 7 dinners at the Hotel

Supplements for lunches on _____ EURO
 Supplements for entrances on _____ EURO
 Supplements for attractions on _____ EURO

SERVICE INCLUDED IN OUR RATES:

- 10 Nights Hotel accomodation on bed & breakfast basis at H***/ **** (3 star Hotel)
- Transfer from and to Airport including meeting and assistance on arrival and departure
- Sighseeing in modern airconditioned transportation as per attaches itinerary
- Ave Assiatnt english speaking
- Local English speaking licensed guides on touring days in some obligatory places

SERVICES NOT INCLUDED

Dinners, lunches, beverages, any kind of insurance and personal extras, portorage at the airport and Hoteles,

Some optional attraction (facultative – extra paid – entrances, leisures, concerts, performance, theatres – **possible on requests!!!**)

tips to guide, driver, hotel staff (**which in Poland are unusually!!! – no habits**)

PRICES for orientation

◆ **Beverages**

glas of juice or water or beer = 1-2Euro; cup of tea = 1Euro, cup of coffe= 1-2 Euro,

Glass of wine= 5-10 Euro, bottle of wine = from 10 Euro (depends of the type)

◆ **Meals**

We rather suggest daily different style & cuisine Restaurant for the dinner. The cost = 8-15 EURO

20 Euro Dinner with the folk music evening: 2 corses menu, beverages(water or beer or juice), desert

10–12 Euro Dinner at the style old polish cuisine Restaurant: 2 corses menu, beverages(water or beer or juice)

8- 10 EURO Ddinner at the Restaurant (2 corses menu + desert) (sometimes with beverages)

◆ **Attractions (let me check)**

CONFITIONS OF PAYMENT:

We attach the Invoice Proforma informed about our conditions of payments:

1. Deposit: 500 Euro paid till 15th May 2013 for making reservation (dead line)

2. .15th Aug list and rooming list, till 20th Aug – total payment

3. OUR Bank details: BSK Katowice

IBAN

EURO konto 85 10501214 100 0022 8395 3400

USD konto 21 10501214 1000 0022 8395 3582

BIC ingbplpw

Invoice original we will send You by Post at the date of our service.

Please do not hesitate to contact us for any additional information that you or your clients may require.
We are now lokking forward to hearing from You soon and the pleasure of placing AVE services at your disposal.

I do hope you will further consider cooperation with A VE - you will not be disappointed ! It will be our pleasure to be of any assistance to you and to give you our very best offers and competitive prices for our comprehensive services.

Together with my staff, I look forward to hearing from you.

Payment: Upon confirmation, we will send a Performa Invoice. Full settlement to be received by bank transfer two weeks prior to arrival of group.

Sincerely,

Ewa Weintrit

Director AVE

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Incoming Department

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